

# Titling Tips

August 2010

## Important Reminders for Dealers

### ➤ SALES REPORTS

The Department occasionally receives sales reports by fax. These copies are often illegible and we are unable to enter the information into our records. To ensure your sales information is entered timely, please do not fax your report unless you are specifically requested to do so. Please mail any paper sales reports early enough so that we receive them by the fifteenth day of each month. All sales reports must be filed before the Department can approve your dealer license renewal application.

Electronic filing of sales is available to all dealers through our Internet Notice of Sales Reporting System. ***Any dealer that averages 20 sales or more per month is required to file all sales electronically.*** To learn more about how to sign up to report your sales electronically, please visit <http://dor.mo.gov/motorv/liendeal/>

### ➤ REMINDER - CRIMINAL HISTORY CHECK FEE INCREASE

March 1, 2010, the Missouri State Highway Patrol implemented a fee increase for name-based criminal history record information under [Section 43.530, RSMo](#). The new fee for a name based search is \$10. There is no change in fees for fingerprint-based searches. Please ensure you submit the proper fee of \$10 per background check when submitting a license application that requires one.

### ➤ TRADE-IN TAX CREDIT

Leased vehicles cannot be used for a trade-in tax credit. If a lessee purchases, titles, and pays taxes on their leased vehicle, they may then use the (formerly leased) vehicle as a trade in, if they wish.

### ➤ NET PRICE REQUIRED

Record the sale price, trade-in amount or "None" if no trade-in, and the net price when completing title assignments so the license office can verify that the amount on the title

application/invoice was not altered, and that it matches what is on the assignment.

### ➤ RECORD MISSOURI TITLE NUMBER

Please record the Missouri title number, if possible, when completing the trade in vehicle description.

### ➤ ALL OWNERS' NAMES REQUIRED ON NOL

You must include *all* owners' names (as shown on the application for title) when filing a Notice of Lien (NOL) electronically.

## Legislative Changes Effective August 28, 2010

### ➤ MOTOR VEHICLE FRANCHISE PROTECTION ACT

[House Bill 2198](#) creates protections for franchise motor vehicle dealers, and requires the Department to issue a motor vehicle franchisor license to franchisors.

### ➤ GARAGE LIABILITY POLICY FOR TRAILER DEALERS

[Senate Bill 583](#) exempts trailer dealers from having to obtain a garage liability insurance policy.

## Titling and Other Issues

### ➤ NATIONAL MOTOR VEHICLE TITLE INFORMATION SYSTEM (NMVTIS)

The Missouri Department of Revenue is happy to announce that on August 30, 2010, the Department will fully implement the federally mandated National Motor Vehicle Title Information System (NMVTIS), thus providing one more tool to aid the Department's efforts in deterring and preventing title fraud and other vehicle tampering crimes.

NMVTIS is a consolidated database of motor vehicle title and history information compiled by participating state motor vehicle agencies. NMVTIS is made available through the U.S. Department of Justice, which is responsible for oversight of the implementation and operations

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of NMVTIS, and is in partnership with the American Association of Motor Vehicle Administrators (AAMVA). As of June 2010, thirty-seven (37) states have complied with providing their data to NMVTIS. Missouri, and an additional eleven (11) states in the development stages, will soon be added to this registry. Insurance carriers and junk/salvage yards are also required to report information to NMVTIS to help protect consumers from fraud, keep unsafe vehicles off the road, and keep stolen vehicles from being sold.

Through this system, the Department will be able to quickly verify the title and brand information for a vehicle by checking electronically against the titling history of approximately eighty-one percent of the motor vehicles in the United States. If the information returned by NMVTIS raises any questions, the vehicle will not be titled until further research is conducted to mitigate the potential for fraud.

For more information on NMVTIS, visit [www.vehiclehistory.gov](http://www.vehiclehistory.gov).