

**INDUSTRY GUIDANCE**

<b>Category:</b>	Implement Dealers	<b>Tax Type:</b>	Sales & Use Tax
<b>Brief Description:</b>	Implement Dealers Tax Matrix	<b>Effective Date:</b>	10-09-2023

The taxability of sales and purchases of tangible personal property and labor services by implement dealers are summarized below. While this document provides general information as to the taxability of sales and purchases of tangible personal property and labor services by implement dealers, it may not necessarily cover every situation as the taxability may depend on facts and circumstances around the specific transaction. Should a more definitive determination be desired, businesses may request a letter ruling from the Department. [MODOR Letter Ruling Page](#)

***This list is not all-inclusive.***

Missouri sales or use tax applies to those purchases identified or designated as taxable in the chart below. The applicable Missouri sales or Missouri consumer's use tax must be paid to the vendor or accrued and remitted directly to the Missouri Department of Revenue. Purchases from Missouri vendors may be reported using the retailer's sales tax return. Purchases from outside this state which are delivered to this state are to be reported on the Missouri consumer's use tax return.

**Note:** As of January 2, 2023 equipment no longer has to be used "exclusively" for agricultural use to qualify for exemption.

<b>Sales by Implement Dealers:</b>	<b>Taxable/Exempt</b>
Aircraft used in aerial application of agricultural chemicals	Exempt
Aircraft which will not be used for aerial application of agricultural chemicals	Taxable
Farm machinery where customer provides signed exemption certificate claiming agricultural use	Exempt
Paints for farm machinery	Exempt
Farm tractor equipment that was not on the original tractor	Exempt
Oils, oil filters, and anti-freeze, for farm tractors or other farm machinery	Exempt
Mowers where customer provides signed exemption certificate claiming agricultural use	Exempt
Mowers where customer has not provided a signed exemption certificate for agricultural use	Taxable
Chain saws for harvesting timber which purchaser issues exemption certificate for agricultural use	Exempt
Chain saws for harvesting timber which purchaser did not issue an exemption certificate for agricultural use	Taxable
UTV (Utility Task Vehicles), and repair or replacement parts and any accessories used for agricultural use	Exempt

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<b>Sales by Implement Dealers (continued):</b>	<b>Taxable/Exempt</b>
Grinder mixer where customer provides signed exemption certificate claiming agricultural use	Exempt
Bale spike	Exempt
Building materials and supplies	Taxable
Snow plows and snow equipment	Taxable
Containers and storage devices such as oil and gas storage tanks, pails, buckets etc.	Taxable
Repair and replacement parts for farm machinery, mowers etc. where customer provides signed exemption certificate claiming agricultural use	Exempt
Repair tools that are used by the purchaser to make repairs of equipment	Taxable
Shipping, delivery, freight, and postage charges	Exempt
Handling charges	Taxable
Combined shipping & handling	Taxable

<b>Purchases by Implement Dealers :</b>	<b>Taxable/Exempt</b>
Items purchased for resale	Exempt
Furniture and fixtures, including but not limited to: desks, lamps, tables, chairs, artwork, plants and planters, shelving, etc.	Taxable
Copiers, scanners, desktop and laptop computers, monitors, printers, and fax machines	Taxable
Office supplies such as office forms, staplers, paper, pens, pencils, labels, business cards, ink, toner, ribbon cartridge, etc.	Taxable
Pre-printed forms, signage, printer paper, receipt books, pamphlets	Taxable
Educational materials such as posters, printed materials and literature, etc.	Taxable
Books, newspapers, and magazine subscriptions	Taxable
Canned software and software upgrades to maintain or update software delivered via CD Rom	Taxable
Canned software provided via electronic download through the internet	Exempt
Custom software and software upgrades to maintain or update software developed for a single end user	Exempt
Breakroom supplies such as microwaves, refrigerators, cups, and paper products	Taxable
Complimentary bottled water, coffee, soft drinks, creamer, sugar, cups and stir sticks, candy, etc.	Taxable
Promotional items including but not limited to: calendars, mugs, pens, clothing, balloons, etc.	Taxable
Security cameras & other security related equipment	Taxable
Security monitoring services	Exempt

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<b>Purchases by Implement Dealers (continued):</b>	<b>Taxable/Exempt</b>
Specialty advertising	Taxable
Media advertising	Exempt
Donations of tangible personal property	Taxable
Trash & cleaning services	Exempt
Shredding services	Exempt
Janitorial supplies	Taxable
Utilities	Taxable
Pest control services	Exempt
Professional services such as legal or accounting	Exempt
Uniforms	Taxable
Repair and replacement parts for repairing, altering, or maintaining tangible personal property such as computers, printers, copiers, security equipment, etc.	Taxable
Lease or rental of any copier, fax, vehicle etc.	Taxable
Repairs, maintenance, and remodeling services to existing structure/facility through a hired contractor	Exempt
Warranty or service agreements for tangible personal property such as computers, printers, copiers, security equipment, etc.	Exempt
Shipping, delivery, freight and postage charges	Exempt
Handling charges	Taxable
Combined shipping and handling	Taxable