

Dealer Newsletter

August 2026



FUSION implementation coming soon!
Mid-February 2027

Vehicle Precheck Transaction

Before initiating a transaction, dealers will have access to a precheck feature within FUSION. After entering the VIN and the buyer's address for a motor vehicle that is potentially being purchased, FUSION will return any system verified items, identify outstanding registration requirements, and display the applicable sales tax rates.

Tax Rates	
VIN	123456789
CHASSIS	123456789
LICENSE	123456789
SALES TAX	6.25%
REGISTRATION	1.00%
SALES TAX	6.25%
REGISTRATION	1.00%

CONTACT US

Missouri Department of Revenue
Dealer Services Group
(573) 526-3669 - Option 7
Monday - Friday,
8:00 a.m. to 4:30 p.m.

RENEWAL REMINDERS

SALVAGE AND TITLE SERVICE RENEWAL

If your Salvage or Title Service license expired on June 30, 2026, you are not allowed to conduct business as you do not have an active license. As of July 31, 2026, your opportunity to renew your business license has expired and if you wish to operate as a licensed entity again, you will have to apply for a NEW LICENSE moving forward.

If further assistance is needed, please reach out to the Dealer Services Group at, dealerlic@dor.mo.gov, or telephone at (573) 526-3669, option 7.

DEALER RENEWALS

If your dealer, auction, or manufacturer business license expires on December 31, 2026, the online renewal application opened on July 2, 2026. Renewal applications submitted **after November 3rd** will be considered late and subject to a late fee. **You may not conduct business as a dealer after December 31, 2026, unless your renewal application has been approved.**

This will be the last renewal in the current DMV Connect system before we go live with FUSION. It is imperative that you renew early AND no later than December 31, 2026, so there is no disruption to your dealership and altering your ability to sell vehicles.

Did you know there is a training video on how to apply for a dealer license renewal? Visit [Dealers and Lienholders](#) to view the list of training videos offered by the Department.

Some of the most common reasons applications are rejected include incomplete or missing criminal record check information, business name discrepancies, missing or incomplete garage policies, bond business does not match your business name and DBA as it appears on your license, and missing inspection or certification information.

RENEWAL TABS

Starting this year, the DOR will issue expiration tabs instead of new dealer license plates upon renewal. These tabs will display the current year expiration date of the dealer plate.

When you receive your renewed dealer license in the mail, be sure to remove the tabs from the same envelope and place them on your dealer plates. The expiration tab should be placed over the expired year shown on the plate, located in the lower right-hand corner.

Expiration tabs are associated with the dealership's license, and the dealership is responsible for accounting for each tab, just as with dealer plates. Misuse of an expiration tab may result in disciplinary action against the dealership's license.

If you require additional information or assistance, please contact the Dealer Services Group by e-mail at dealerlic@dor.mo.gov, or telephone at (573) 526-3669, option 7.

MISCELLANEOUS REMINDERS

- * Don't forget to display dealership dealer plates whenever a dealership owned vehicle is being driven on the roadway.
- * Monthly sales reports are due on or before the 15th of the following month. If you have sales that you have discovered were left **off** your monthly sales report, you will need to complete a Dealer Monthly Sales Report ([Form 385](#)) and submit to the Dealer Services Group.
- * Maintaining a valid bond without any lapse in coverage is required. Monthly checks are completed by the Department to ensure compliance.
- * Planning on **moving** your dealership? Please ensure that all steps that are required to move a dealership's location are met, prior to conducting business at the new location.
- * Refer to the [Missouri Dealer and Business Operating Manual](#) for any questions you may have.
- * **Video trainings are available [here](#)** and address multiple functions required by dealers.