

# Dealer Newsletter

January 2026



## DEALER RENEWALS

If your dealer, auction or manufacturer business license expires on 12/31/2025 and you have not submitted or completed your renewal, your license will **expire the following day** and you may not conduct any business permitted under the license until it has been successfully renewed.

If you have submitted your renewal application, please be aware that applications are processed in the order they are received. Some of the most common reasons applications are rejected include incomplete or missing criminal record check information, business name discrepancies, missing or incomplete garage polices, bond business name does not match your business name **and** D.B.A (if applicable, as it appears on your license), and missing inspection or certification information.

Submitting an incomplete or incorrect renewal application can delay the successful completion of your application. If you have not yet submitted or completed your application and wish to renew, please do so as soon as possible to avoid interruptions to your business operations. If you do not wish to renew your license, please immediately return all dealer plates, your physical license, and any temporary registration papers, along with a letter stating you do not wish to renew your business license.

Did you know there is a training video on how to apply for a dealer license renewal? Visit [Dealers and Lienholders](#) to view the list of training videos offered by the Department. If you require additional information or assistance, please contact the Dealer Services Group by e-mail at [dealerlic@dor.mo.gov](mailto:dealerlic@dor.mo.gov), or telephone at (573) 526-3669, option 7.

## VOIDED TEMPORARY TAG

If you must cancel a temporary registration permit, remember to **VOID** the tag in the Temporary Registration Permit website. Failure to do so could result in a noncompliance investigation.



## DEALER ADMINISTRATIVE FEE

If your dealership collects an administrative fee, please ensure that the amount has been reported to DOR and that the dealership's ACH information is accurate. Monthly checks are completed to verify the appropriate amounts have been remitted to the DOR.

## EMAIL CORRESPONDENCE

When emailing the Dealer Services Group, please include your license number and business name in the subject line. This will help our staff and speed up the response time.

## DEALERSHIP SHUTDOWN

If your dealership is temporarily shutting down due to vacation, medical reasons, a natural disaster, or is operating at a temporary location due to major construction/remodel, please contact the Dealer Services Group at [dealerlic@dor.mo.gov](mailto:dealerlic@dor.mo.gov) to provide the shutdown information to be noted on your license.

## CONTACT US

Missouri Department of Revenue  
Dealer Services Group  
(573) 526-3669 - Option 7  
Monday - Friday,  
8:00 a.m. to 4:30 p.m.

## REMINDERS

- \* Don't forget to display dealership dealer plates whenever a dealership owned vehicle is being driven on the roadway.
- \* Monthly sales reports are due on or before the 15th of the following month.
- \* Maintaining a valid bond without any lapse in coverage is required. Monthly checks are completed by the Department to ensure compliance.
- \* Planning on moving your dealership? Please ensure that all steps that are required to move a dealership's location are met, prior to conducting business at the new location.
- \* Refer to the [Missouri Dealer and Business Operating Manual](#) for any questions you may have.
- \* **Video trainings are available [here](#)** and address multiple functions required by dealers.

## OUT OF STATE TITLE WITH SELLER RESIDING IN MISSOURI

When purchasing or taking trade-ins, always compare the state of the owner's residence and the state the vehicle is titled in, if possible. If the two documents do not match, you may want to check with the customer to make sure there are no liens on the title.

## PHONE LINES TITLES = OPTION 1

If you have called our Motor Vehicle Bureau within the last month, you may have noticed that our automated phone menu has changed. Option 7 has been moved to the front of the queue to assist dealers and their wait times. You will not have to wait through the phone menu. If you are calling about a title, please choose option 1. The Dealer Services Group does not handle inquiries regarding titles.