

Dealer Newsletter

July 2026



Dealers may apply for duplicate titles (if a vehicle is traded into their dealership) through their eServices account by providing the VIN or current title number. This transaction type does not require a 10 business day hold, and the title will be mailed directly to the dealer's address. No vehicle or title information changes can be made during the process. However, liens may be released if a lien release document is uploaded, or if FUSION locates an electronic lien release already on file.

CONTACT US

Missouri Department of Revenue
Dealer Services Group
(573) 526-3669 - Option 7
Monday - Friday,
8:00 a.m. to 4:30 p.m.

RENEWAL REMINDERS

SALVAGE AND TITLE SERVICE RENEWAL

If your Salvage or Title Service license expired on June 30, 2026, you are not allowed to conduct business until it has successfully been renewed. If your license has not been renewed by July 30, 2026 at the close of business, you will have to apply for a new business license. To avoid any disruption of your business functions, please provide the necessary items for the renewal process. If your business is already working with the Dealer Services Group to complete your renewal or resolve outstanding items, please continue to work through those items.

DEALER RENEWALS

If your dealer, auction, or manufacturer business license expires on December 31, 2026, the online renewal application opened on July 2, 2026. Renewal applications submitted **after November 3, 2026 will be considered late and subject to a late fee. You may not conduct business as a dealer after December 31, 2026, unless your renewal application has been approved.**

This will be the last renewal in the current DMV Connect system before we go live with FUSION. It is **imperative** that you renew early AND no later than December 31, 2026 so there is no disruption to your dealership and altering your ability to sell vehicles.

Did you know there are training videos on how to renew a dealer license and other dealer related topics on our website? [Dealers and Lienholders](#)

Some of the most common reasons applications are rejected include incomplete or missing criminal record check information, business name discrepancies, missing or incomplete garage policies, bond business does not match your business name and DBA as it appears on your license, and missing inspection or certification information.

RENEWAL TABS

Starting this year, the DOR will begin issuing expiration tabs instead of issuing new dealer license plates upon renewal. The expiration tabs will display the dealer plates current expiration. When your renewed dealer license is received in the mail, please remove the tabs

from the same envelope and place them on your dealer plates. The expiration tab should be placed over the expired year displayed on the dealer plate, which is located in the lower right-handed portion of the dealer plate. The expiration tabs will be associated with the dealership's license and is the responsibility of the dealership to account for each expiration tab as you would a dealer plate. If an expiration tab is misused, disciplinary action against the dealership's license could occur.

If you require additional renewal information or assistance, please contact the Dealer Services Group by e-mail at dealerlic@dor.mo.gov, or telephone at (573) 526-3669, option 7.

MISCELLANEOUS REMINDERS

- * Don't forget to display dealership dealer plates whenever a dealership owned vehicle is being driven on the roadway.
- * Monthly sales reports are due on or before the 15th of the following month. If you have sales that you have discovered were left off your monthly sales report, you will need to complete a Dealer Monthly Sales Report ([Form 385](#)) and submit to the Dealer Services Group.
- * Maintaining a valid bond without any lapse in coverage is required. Monthly checks are completed by the Department to ensure compliance.
- * Planning on **moving** your dealership? Please ensure that all steps that are required to move a dealership's location are met, prior to conducting business at the new location.
- * Refer to the [Missouri Dealer and Business Operating Manual](#) for any questions you may have.
- * **Video trainings are available [here](#)** and address multiple functions required by dealers.