



ISSUE 3 · MAY 2024

DEALER NEWSLETTER

MISSOURI DEPARTMENT OF REVENUE

Let's Talk About MoFUSION!!

MoFUSION is the name of the Department's new integrated system that is currently being designed and will be rolled out for Driver License Bureau and all contract License Offices in November of 2024. Dealer Licensing and Motor Vehicle Bureau will be live in July of 2026. We are excited about all the developments and can't wait for this new system to be up and running for everyone!

Here are some items you can do now to get ready for MoFUSION.

- 1) On all paperwork completed by the dealership on behalf of the customer please indicate the customer's full legal name and driver license number. These applications include title applications, Notice of Lien filings, and Notice of Sale filings.
- 2) Update all dealer information including email address, mail to address, and contact phone numbers so all important information pertaining to MoFUSION can be provided to the dealership timely.
- 3) Dealerships collecting sales tax will begin in July 2026, helping the Department with the above items will assist with this transition!

Renewal Updates

The Department is currently processing salvage dealer and title service applications. In April the Department mailed all notifications to both salvage and title service businesses whose licenses expire June 30th. If you have not received your renewal letter and have questions, please reach out to Dealer Licensing so we can assist you with your renewal.

All other dealer licenses and lease rental companies will expire on December 31st. Those dealers that show an expiration of 2024 will receive renewal letters beginning in August. The Department's goal is to process all renewal applications in October if all applications are received timely.

How to Obtain Additional Dealer Plates

The Department has received many questions regarding the ordering of additional plates. A dealer is able to order additional plates if they 1) have not ordered all the plates the dealer is allocated at time of renewal or 2) have had additional sales after renewal and have increased allocations. Orders may be placed every year in July after obtaining additional sales and increasing dealer plate allocation.

According to 301.560 RSMo, dealer plates allocations are calculated from sales reported between July 1st of the previous year to June 30th of the present year. A dealer will be issued two dealer plates at time of renewal, a third plate will be issued upon the completion of the 15th sale, and another plate after each 10th sale. To order additional plates you may do so on the MyDMV portal or by mailing in MO Form 5690. Each additional plate is \$10.50 if purchased for the entire year or will be prorated if purchased after January 31st.

Dealer Training Modules

The Department has completed development of several training videos for all dealers. These trainings provide step-by-step instructions on how to properly file a notice of lien, how to renew a license, how to reset passwords, and much more. Please visit dor.mo.gov/motor-vehicle/dealers-lienholders/ to view these trainings.

Dealer Licensing Contact

To contact one of our team members in the Dealer Licensing Section please call, 573-526-3669 and choose option 7. Our phone lines are open Monday - Friday, 8:00am to 4:30pm.

Dealers can expect decreased wait times as the Department has updated the phone system to enhance the dealer calling experience.