

Dealer Newsletter

October 2026



RENEWAL REMINDERS

DEALER RENEWALS

If your dealer, auction, or manufacturer business license expires on December 31, 2026, the online renewal application opened on July 2, 2026. Renewal applications submitted **after November 3, 2026 will be considered late and subject to a late fee. You may not conduct business as a dealer after December 31, 2026, unless your renewal application has been approved.**

This will be the final renewal in the current DMV Connect system before we transition to FUSION. It is **imperative** that you renew early AND no later than December 31, 2026, so there is no disruption to your dealership and altering your ability to sell vehicles.

Common reasons applications are rejected include:

- Incomplete or missing criminal record check information
- Business name discrepancies
- Missing or incomplete garage policies
- Bond information that does not match the business name and DBA on the license
- Missing inspection or certification information

Did you know there are training videos on numerous dealer topics, **including how to renew a dealer license**? Visit [Dealers and Lienholders](#) to view training videos offered by the Department.

DELAYED TITLES

If you have a \$100,000 bond filed and are needing delayed titles, remember you must use the Agreement for Delayed Delivery of Certificate of Ownership (**Form 5830**) while processing your transaction. The dealer must provide the customer with a signed contract for sale of the vehicle and a copy of the completed 5830.

RENEWAL TABS

DOR is issuing expiration tabs in lieu of new dealer plates when renewing. These tabs will display the current year expiration date of the dealer plate. When you receive your renewed dealer license in the mail, be sure to remove the tabs from the same envelope and place them on your dealer plates. The expiration tab should be placed over the expired year shown on the plate, located in the lower right-hand corner. Expiration tabs are associated with the dealership's license, and the dealership is responsible for accounting for each tab, just as with dealer plates. Misuse of an expiration tab may result in disciplinary action against the dealership's license.

If you require additional information or assistance, please contact the Dealer Services Group by e-mail at dealerlic@dor.mo.gov, or telephone at (573) 526-3669, option 7.

CONTACT US

Missouri Department of Revenue
Dealer Services Group
(573) 526-3669 - Option 7
Monday - Friday,
8:00 a.m. to 4:30 p.m.



Be on the look out for our new FUSION dealer newsletter that will be sent the third Thursday of every month! This will be sent to the same address as the current newsletter. You can also find it by visiting [Dealers and Lienholders](#) and selecting [Motor Vehicle FUSION Rollout](#). Please also check out the demonstrations of the new MyDMV Business Account which will be transitioned to in early **2027**.

MISCELLANEOUS REMINDERS

- Don't forget to display dealership dealer plates whenever a dealership owned vehicle is being driven on the roadway.
- Monthly sales reports are due on or before the 15th of the following month. To amend your monthly sales report you must complete a Dealer Monthly Sales Report Monthly Sales Report (**Form 385**) and submit to the Dealer Services Group.
- Maintaining a valid bond without any lapse in coverage is required. Monthly checks are completed by the Department to ensure compliance.
- Planning on **moving** your dealership? Please ensure that all steps that are required to move a dealership's location are met, prior to conducting business at the new location.
- Refer to the [Missouri Dealer and Business Operating Manual](#) for any questions you may have.
- **Video trainings are available [here](#)** and address multiple functions required by dealers.