



ISSUE 4 · SEPTEMBER 2024

DEALER NEWSLETTER

MISSOURI DEPARTMENT OF REVENUE

Let's Talk About MoFUSION!!

MoFUSION is the name of the Department's new integrated system that is currently being designed and will be rolled out for Driver License Bureau and all contract License Offices in November of 2024. Dealer Licensing and Motor Vehicle Bureau will be live in July of 2026. We are excited about all the developments and can't wait for this new system to be up and running for everyone!

Here are some items you can do now to get ready for MoFUSION.

- 1) On all paperwork completed by the dealership on behalf of the customer please indicate the customer's full legal name and driver license number. These applications include title applications, Notice of Lien filings, and Notice of Sale filings.
- 2) Update all dealer information including email address, mail to address, and contact phone numbers so all important information pertaining to MoFUSION can be provided to the dealership timely.

Dealerships collecting sales tax will begin in July 2026, helping the Department with the above items will assist with this transition!

2024 Renewals

The Department has mailed out all renewal letters for dealers that expire December 31, 2024. Please submit your application for renewal via your MyDMV dealer portal as soon as possible. The Department's goal is to process all renewal applications in October if all applications are received timely. If you have not received your renewal letter and have questions, please reach out to Dealer Licensing so we can assist you with your renewal.

Temporary Permit Issuance

The Department has seen an increase in the number of temporary permits being issued multiple times to the same vehicle and same customer. Please remember to void any temporary permits that are no longer valid due to rescinded sales or incomplete transactions before issuing another permit. Also dealers are to never modify the sale date, VIN, or any other information in the TRPA system to issue an additional permit. Only one permit is to be issued to a vehicle.

Delayed Delivery of Titles/Notice of Lien Filing

A dealer is able to sell a vehicle without title and delay the delivery of the vehicle's title if a \$100,000 bond is held by the dealer. This allows the dealer additional time to obtain the vehicle title and deliver to the customer if the title is not available on the date of sale. An agreement, Missouri Form 5830, must be signed by both the dealer and customer acknowledging the sale without a title. The dealer will have 30 days to deliver title to the customer. During this 30-day time frame the dealer can contact the Department to verify if any pending liens are active and would stop a customer's title from being issued.

Dealer Training Modules

The Department has completed development of several training videos for all dealers. These trainings provide step-by-step instructions on how to properly file a notice of lien, how to renew a license, how to reset passwords, and much more. Please visit dor.mo.gov/motor-vehicle/dealers-lienholders/ to view these trainings.

Dealer Licensing Contact

To contact one of our team members in the Dealer Licensing Section please call, 573-526-3669 and choose option 7. Our phone lines are open Monday - Friday, 8:00am to 4:30pm.

Dealers can expect decreased wait times as the Department has updated the phone system to enhance the dealer calling experience.