

# Dealer Newsletter

April 2026



## LEASE RENTAL REMINDER

If you are a person, company, or corporation engaged in the business of renting or leasing motor vehicles, trailers, boats, or outboard motors, which are used exclusively for rental or lease purposes, and not for resale you are required to register with the Department of Revenue and obtain a lease rental license pursuant to [Section 144.070, RSMo.](#)

## ADMINISTRATIVE FEE

If your dealership collects an administrative fee, please ensure that the amount has been reported to DOR and that the dealership's ACH information is accurate. Monthly checks are completed to verify the appropriate amounts have been remitted to the DOR. If you wish to modify your Admin Fee you may do so, prior to April 30, 2026. The new and updated maximum amount for 2026 is \$620.79. The updated chart can be found on the [Dealers & Lienholders page](#). To make changes, you may do so within your MyDMV account. If you are needing assistance with making the changes to your account, please watch [this video](#).

## DEALER RENEWALS

A banner was posted to your MyDMV account on March 5 indicating that, effective April 1, 2026, dealerships with licenses that expired on December 31, 2025, and have not successfully renewed will no longer be eligible to renew. These dealerships will be required to apply as new licensed dealerships.



## SALVAGE RENEWALS

If your Salvage License expires on June 30, 2026, now is the time to begin preparing your renewal documents. MyDMV will open for Salvage renewals on April 2, 2026. Applications are processed in the order they are received.

## OUT OF STATE TITLE WITH SELLER

### RESIDING IN MISSOURI

When purchasing or taking trade-ins, always compare the state of the owner's residence and the state the vehicle is titled in, if possible. If the two documents do not match, you may want to check with the customer to make sure there are no liens on the title.

## FUSION UPDATES



The MoFusion initiative is moving right along. FUSION, Fifty Unique Systems In One Nexus, is being designed and will be the new system the Department of Revenue utilizes to issue titles, registration, and dealer licenses. It is currently already in use for the issuance of driver licenses.

We recently completed the definition phase, during which we outlined how the system will operate based on current statutes and department procedures. This process involved meetings with subject matter experts (SMEs) to review the current system's functionality and identify opportunities for improvements and efficiencies within FUSION.

The development phase is now underway, with the system being built using insights gathered during the definition phase. A small, diverse group of dealers is actively participating in this process and receives bi-monthly demonstrations showcasing the progress. Thus far, everybody is excited about the changes they are seeing with FUSION.

## SHUTDOWNS

If your dealership is temporarily shutting down due to vacation, medical reasons, a natural disaster, or is operating at a temporary location due to major construction/remodel, please contact the Dealer Services Group at [dealerllc@dor.mo.gov](mailto:dealerllc@dor.mo.gov) to provide the shutdown information to be noted on your license.

## CONTACT US

Missouri Department of Revenue  
Dealer Services Group  
(573) 526-3669 - Option 7  
Monday - Friday,  
8:00 a.m. to 4:30 p.m.

## VOIDED TEMPORARY TAG

If you must cancel a temporary registration permit, remember to VOID the tag in the Temporary Registration Permit website. Failure to do so could result in a noncompliance investigation. To ensure that temporary permits are being issued correctly and to avoid any compliance issues, the Department of Revenue would request that all members of your dealership who are responsible for issuing and/or voiding temporary registration permits, watch this short video as a refresher [video](#).

## TEMPORARY TAG ERRORS

If you receive the error message "There has been an error found on this page." while printing a temporary registration permit, try the following steps to resolve the issue:

- Clear your internet browsing data and restart your computer.
- If using Google Chrome - ensure your pop-up blocker is off.

If you still receive the error after you have completed the above two items, you can select "NCIC" for the "Choose by Make or NCIC" box when entering the vehicle information.

## ADDITIONAL REMINDERS

- \* Don't forget to display dealership dealer plates whenever a dealership owned vehicle is being driven on the roadway.
- \* Monthly sales reports are due on or before the 15th of the following month. If you have sales that you have discovered were left off your monthly sales report, you will need to complete a Dealer Monthly Sales Report ([Form 385](#)) and submit to the Dealer Services Group.
- \* Maintaining a valid bond without any lapse in coverage is required. Monthly checks are completed by the Department to ensure compliance.
- \* Planning on moving your dealership? Please ensure that all steps that are required to move a dealership's location are met, prior to conducting business at the new location.
- \* Refer to the [Missouri Dealer and Business Operating Manual](#) for any questions you may have.
- \* **Video trainings are available [here](#)** and address multiple functions required by dealers.

