

Dealer Newsletter

May 2026



FUSION NEWS

The initial rollout for FUSION R2 is tentatively scheduled for the middle of February 2027. All **current business license holders will be required to create a FUSION account** within eServices and use it for their daily business operations. Some key functions of FUSION are:

- Collection of sales tax for motor vehicle and powersport dealers
 - After the initial rollout marine and trailer dealers will also be added to the sales tax collection process within FUSION at a future date to be determined
- Notice of Liens and Lien releases
- Notice of Sales
- Managing all communication with the Department of Revenue, Dealer Services Group
- Assisting dealers through the steps needed to title and complete registrations. Supporting documents such as MSO/MCO will be required to be scanned in during the transaction. Once all steps are complete, FUSION will generate a title/registration receipt as well as the appropriate plate or permit.
- Summary screen that displays information about all transactions that have been processed. See example to the right.
- Transactional Details within a Business Day. See example to the right.

Examples:

Transaction Summary

Day	Transaction Count	Total Transaction Amount	Tax	Title/Reg Fees	Amount Dealer Service	Amount owed to MO Date
13-Mar-2026	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 27-Mar-2026
14-Mar-2026	2	\$4,431.25	\$4,380.00	\$51.25	\$87.00	\$4,343.00 18-Mar-2026
15-Mar-2026	1	\$8.00	\$0.00	\$8.00	\$0.00	\$8.00 18-Mar-2026
16-Mar-2026	4	\$13,278.75	\$13,140.00	\$138.75	\$302.00	\$13,070.00 18-Mar-2026
17-Mar-2026	2	\$4,430.25	\$4,380.00	\$50.25	\$87.00	\$4,343.00 18-Mar-2026

Transaction Details Within a Business Day

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Note: Screenshots shown are still in development.

SHUTDOWNS

If your dealership is temporarily shutting down due to vacation, medical reasons, a natural disaster, or is operating at a temporary location due to major construction/remodel, please contact the Dealer Services Group at dealerlic@dor.mo.gov to provide the shutdown information to be noted on your license.



- * Don't forget to display dealership dealer plates whenever a dealership owned vehicle is being driven on the roadway.
- * Monthly sales reports are due on or before the 15th of the following month. If you have sales that you have discovered were left off your monthly sales report, you will need to complete a Dealer Monthly Sales Report ([Form 385](#)) and submit to the Dealer Services Group.
- * Maintaining a valid bond without any lapse in coverage is required. Monthly checks are completed by the Department to ensure compliance.
- * Planning on **moving** your dealership? Please ensure that all steps that are required to move a dealership's location are met, prior to conducting business at the new location.
- * Refer to the [Missouri Dealer and Business Operating Manual](#) for any questions you may have.
- * **Video trainings are available [here](#)** and address multiple functions required by dealers.

CONTACT US

Missouri Department of Revenue
Dealer Services Group
(573) 526-3669 - Option 7
Monday - Friday,
8:00 a.m. to 4:30 p.m.