



Hello Missouri dealers, and welcome to the new FUSION Dealer Newsletter. This publication will be shared with you every third Thursday of the month, keeping you informed on upcoming training opportunities, meetings and the implementation of FUSION coming soon in February 2027.



SPECIAL ANNOUNCEMENTS

- The Department of Revenue (DOR) is privileged to announce that Governor Mike Kehoe will be attending our Dealer Advisory Committee Meeting on October 7th for a short visit.
- DOR employees had the opportunity to attend recent MADA seminars to demonstrate the FUSION system to Missouri dealers.

PERKS IN FUSION

- When a dealer submits a transaction within FUSION, this will systematically fulfill the requirements for the dealership's monthly notice of sale.
- Within FUSION, electronic lien releases will be implemented, releasing liens real-time.
- As a dealership submits transactions within FUSION, the system will automatically keep a transaction summary. A transaction summary will reflect pertinent information regarding each transaction including transaction day, total transaction amount, taxes owed, title and registration fees, dealership's 2% retention for collecting sales tax, ACH amount to be collected by the state, and ACH withdrawal date. Additionally, the transaction summary can be displayed to show transactions by day which displays additional information such as customer name and vehicle. Transaction summary examples are below.
- After the dealership's initial setup of the ACH account, the dealership's ACH withdrawal will be automatically calculated and displayed within the transaction summary to provide a quick reference to the amount to be collected along with the date of collection and will be withdrawn 10 business days after the sale.

Transaction summary

Transactions

Franchise Motor Vehicle Dealer
0185
BIDDLE AUTO DEALER

Search by Day Search by Vehicle Search Restricted Sales

Transaction Day Search

Activity from
26-Feb-2026

Activity through

Search

Transaction Summary

Day	Transaction Count	Total Transaction Amount	Tax	Title/Reg Fees	Amount Dealer Retains	Amount owed to DOR	ACH Date
12-Mar-2026	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	27-Mar-2026
04-Mar-2026	2	\$4,431.25	\$4,380.00	\$51.25	\$87.60	\$4,343.50	19-Mar-2026
03-Mar-2026	1	\$8.50	\$0.00	\$8.50	\$0.00	\$8.50	17-Mar-2026
02-Mar-2026	4	\$12,279.75	\$12,140.00	\$139.75	\$262.88	\$12,016.50	16-Mar-2026
27-Feb-2026	2	\$1,439.23	\$4,380.00	\$20.23	\$87.60	\$4,342.50	13-Mar-2026

Transaction Day

02 Mar 2026
Franchise Motor Vehicle Dealer
D186
BIDDLE AUTO DEALER

Amount
Balance

\$12,279.75
\$0.00

ACH Date
19 Mar 2026

Summary

State Tax
Title Fees
Local Tax
Registration Fees
Donations

\$4,084.00
\$14.00
\$7,094.00
\$88.75
\$0.00

List

Filter

User	Transaction Type	Detail	Owners	Transaction Amount
James Pulk	Title and Registration	VIN: 1C4SDHCTC22F0140 Title Number: 4278	TURNER FREDERICK JACKSON	\$4,427.75
Nicholas Biddle	Title and Registration	VIN: 1C4SDHCTC22F0140 Title Number: 4278	TURNER FREDERICK JACKSON	\$4,421.75
James Pulk	Title and Registration	VIN: 1C4SDHCTC22F0140 Title Number: 4274	TURNER FREDERICK JACKSON	\$4,421.75
James Pulk	Duplicate Title Request	VIN: 1C4SDHCTC22F0140	TURNER FREDERICK JACKSON	\$8.50

FUSION MEETING OPPORTUNITIES

- Dealer Advisory Committee meeting (9-17-2026 @ 10:00am-11:00AM)
- Dealer Advisory Committee meeting (10-7-2026 @ 10:00am-11:00AM)
- Dealer Advisory Committee meeting (10-21-2026 @ 10:00am-11:00AM)
- Dealer Advisory Committee meeting REFRESHER (10-29-2026 @ 10:00AM-12:00PM)



For any additional information please contact the Missouri Department of Revenue, Dealer Services Group.

TRAINING OPPORTUNITIES

- The Dealer Advisory Committee will begin the FUSION sandbox training starting October 13th.
- The sandbox training environment will be available for all licensed entities, tentatively starting, November 9th.

For more info visit [Motor Vehicle FUSION Rollout](#)

CONTACT US

Missouri Department of Revenue
Dealer Services Group
(573) 526-3669 - Option 7
Monday - Friday,
8:00 a.m. to 4:30 p.m.

dealerlic@dor.mo.gov

