



Resources for Businesses and Tax Professionals



New Director Appointed

Brian K. Long, of Jefferson City, was appointed director of the Department in December by Gov. Jay Nixon. Long becomes the 23rd person in state history to hold the position.

Long has extensive experience in state government, including positions in the legislative branch and on the staff of the late Gov. Mel Carnahan. He served as state budget director under Gov. Bob Holden, and was the director of the Council on Public Higher Education from 2006 to 2012. He also was the chief operating officer of the Transit Casualty Co.

Long looks forward to the challenge of being director of the Missouri Department of Revenue, and to working with the various stakeholders interested in Missouri’s taxation policies and operations.



Industry Guides

Department of Revenue Develops Sales and Use Tax Guides for Industry

During 2011, the Department began a process of partnering with various trade associations in an effort to provide educational materials related to the sales and use tax laws that impact their industry members.

As a result, the Department has published its first two industry guides. The first is an educational tool that provides sales and use tax guidance to common, contract and private carriers. The second provides guidance to implement dealers. The Department is also in various stages of developing educational materials for industries such as pharmacies, amusement, contractors, grocery stores and restaurants. The industry guides are located at <http://www.dor.mo.gov/business/audit/industry.php>.



New Videos Help Businesses Prepare for an Audit

The Department of Revenue, Field Compliance Bureau, has recently posted videos aimed at helping taxpayers who have been notified of a sales or use tax audit. The videos provide information about what business records are needed, how auditors will use those records and what to expect throughout the audit process.

The videos can be found on the Department’s website at <http://dor.mo.gov/business/audit/>.

If you have suggestions for other tax-related videos, contact the Department at dormail@dor.mo.gov.

