

SCHMIDT MANAGEMENT, LLC
220A Main St
Festus, MO 63028

636-464-9804

12-16-2023

Tara Ronimous, Buyer
Missouri Department of Revenue
PO Box 311
Jefferson City, MO 65105

Re: Protest of Contract Award for Operation of St Charles License Office, RFPSDOR240116

Ms. Ronimous:

I believe the above-mentioned award was scored and evaluated incorrectly denying our company the contract. The issues I believe are simple oversights and misjudgments and do not require the enrollment of counsel.

My objections are the following.

Driver License Transactions Processed

**1. EXPERIENCE – Identify the CLOM experience processing transactions on the state agency specific equipment identified in the RFP
Exhibit A, B-6D, 1a**

In the evaluation, Schmidt Management, LLC is awarded 10 points for the proposed Contract License Office Manager (CLOM) Paul Schmidt, SR processing experience of Driver License Transactions, listing 4,787 transactions. This places the production within “Processed 2,500 – 4,999 Driver License Transactions”. This number is not accurate.

Arriving at an exact number is difficult as there are qualifying transactions in the file provided by DOR at <https://dor.mo.gov/resources/purchasing/documents/FY13%E2%80%93FY22-Transaction-Information.xlsx> that are beyond 10 years for the production at Imperial (DF3244) and Oakville (DF2341).

The driver license transactions listed in the published production report for Imperial and Oakville are:

2,652 at Imperial (DF3244)
8,940 at Oakville (DF2341)

This would include 07-01-2012 through 04-30-2014 at Imperial and 05-13-2014 at Oakville when the contract for these offices transitioned. Based on ten (10) years from the opening of the RFP being 11-08-2023 and the production to these ending dates, the following is estimated:

631 at Imperial (D3244)
2,288 at Oakville (DF2341)

If no production from Imperial or Oakville were taken into account (of which there are transactions to be considered) the driver license transaction count would be 5,329. If including my estimate of transactions processed for the 149 Shipment Days at Imperial and 160 Shipment Days at Oakville during the qualifying period the driver license transaction count would be 8,240.

The Department of Revenue awarded Schmidt Management, LLC 10 points in error, this should be increased to 15 points to reflect the actual driver license transactions processed by Paul Schmidt, Sr.

Motor Vehicle Transactions Processed

2. EXPERIENCE – Identify the CLOM experience processing transactions on the state agency specific equipment identified in the RFP Exhibit A, B-6D, 1b

In the evaluation, Schmidt Management, LLC is awarded 5 points for the proposed CLOM's Paul Schmidt, SR processing experience of Motor Vehicle Transactions, listing 8,186 transactions. This places the production within "Processed 5,000 – 9,999 Motor Vehicle Transactions".

Paul Schmidt, Sr produced well in excess of 15,000 motor vehicle transactions within the past ten (10) years

Arriving at an exact number is difficult as there are qualifying transactions in the file provided by DOR at <https://dor.mo.gov/resources/purchasing/documents/FY13%E2%80%93FY22-Transaction-Information.xlsx> that are beyond 10 years for the production at Imperial (DF3244) and Oakville (DF2341).

The motor vehicle transactions published are 3,983 at Imperial and 4,861 at Oakville which would cover 07-01-2012 through 04-30-2014 at Imperial and 05-13-2014 at Oakville. Conducting a hand count from work history to obtain a minimal count of the transactions processed for the period beginning from 10 years of the closing date of this RFP through the aforementioned ending dates found the following:

1,893 cashier transactions at Imperial (D3244)
2,143 cashier transactions at Oakville (DF2341)

(these numbers are a drastic undercount as they do not include sub-transactions)

Alternatively, if using an estimate of transactions processed for the 149 Shipment Days at Imperial and 160 Shipment Days at Oakville during the qualifying period the motor vehicle transaction count would be:

947 estimated transactions at Imperial (DF3244)
1,244 estimated transactions at Oakville (DF2341)

We would estimate that a minimum of 19,116 motor vehicle transactions were processed by Paul Ramsey Schmidt, Sr within 10 years of the opening date of this RFP.

The Department of Revenue awarded Schmidt Management, LLC five (5) points in error, this should be increased to fifteen (15) points to reflect the actual motor vehicle transactions processed by Paul Schmidt, Sr.

For all of these reasons, the award of this contract was arbitrary and capricious. The Missouri Department of Revenue and Office of Administration should rescind the award to License Office Services, LLC for the St Charles License Office under RFPSDOR240116 and it should be awarded to Schmidt Management, LLC based on the points that were already awarded and those previously denied.

Respectfully,



Paul Ramsey Schmidt, SR
Managing Member

Attachments:

production_st_charles_protest.csv
collective evaluation summary St Charles

