

**HOME CENTERS  
& HARDWARE  
STORES**

AUDIT SERVICES

TAX MATRIX

**INDUSTRY GUIDANCE**

<b>Category:</b> Home Centers & Hardware Stores	<b>Tax Type:</b> Sales & Use Tax
<b>Brief Description:</b> Home Centers & Hardware Stores Tax Matrix	<b>Issuance Date:</b> 05-09-2024 <b>Revision Date:</b> 01-28-2026

The taxability of sales and purchases of tangible personal property and labor services by home centers and hardware stores are summarized below. While this document provides general information as to the taxability of sales and purchases of tangible personal property and labor services by businesses in the home centers and hardware stores industry, it may not necessarily cover every situation as the taxability may depend on facts and circumstances around the specific transaction. Should a more definitive determination be desired, businesses may request a letter ruling from the Department. [MODOR Letter Ruling Page](#)

***This list is not all-inclusive.***

Missouri sales or compensating use tax applies to those purchases identified or designated as taxable in the chart below. The applicable Missouri sales or Missouri consumer's use tax must be paid to the vendor or accrued and remitted directly to the Missouri Department of Revenue. Purchases from Missouri vendors should be reported using the retailer's sales tax return. Purchases from outside this state which are delivered to this state are to be reported on the Missouri consumer's use tax return.

**Note:** "Domestic Use" Section 144.030.2(23)(a) means that portion of metered water service, electricity, electrical current, natural, artificial or propane gas, wood, coal or home heating oil, and in any city not within a county, metered or unmetered water service, which an individual occupant of a residential premises uses for nonbusiness, noncommercial or nonindustrial purposes. Utility service through a single or master meter for residential apartments or condominiums, including service for common areas and facilities and vacant units, shall be deemed to be for domestic use. *Each seller shall establish and maintain a system whereby individual purchases are determined as exempt or nonexempt; that if the seller maintains a system showing the sales are for domestic use, then the domestic use rate applies. Otherwise, they are subject to the full rate.*

<b>Sales by Home Centers &amp; Hardware Stores:</b>	<b>Taxable/Exempt</b>
Grills, smokers, and related accessories (including charcoal, tools, and seasonings etc.)	Taxable
Lawn mowers, parts, and accessories	Taxable

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<b>Sales by Home Centers &amp; Hardware Stores (continued):</b>	<b>Taxable/Exempt</b>
Generators	Taxable
Sales of propane	Taxable (see note referencing domestic use)
Propane tank exchange	Taxable (see note referencing domestic use)
Artificial fire logs, bio blocks, eco logs, wood bricks, and sunflower pellets	Taxable
Bundles of wood	Taxable (see note referencing domestic use)
Charcoal briquettes	Taxable
Coal	Taxable (see note referencing domestic use)
Flavored woods for barbecue pit	Taxable
Wood pellets used for home heating	Taxable (see note referencing domestic use)
Wood pellets used for smoking meat	Taxable
Kerosene and other home heating oils	Taxable (see note referencing domestic use)
Lighter fluid for barbecue pit	Taxable
Water heaters and sump pumps	Taxable
Flooring materials	Taxable
Laundry and dish washing machines	Taxable
Gardening and landscaping supplies, tools, fertilizer, topsoil, weed killer, etc.	Taxable
Nonedible plants, flowers, and seeds	Taxable
Edible plants, flowers, and seeds	Taxable (reduced food tax rate)
In-ground pools	Taxable
Above ground pools	Taxable
Dining room furniture	Taxable

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<b>Sales by Home Centers &amp; Hardware Stores (continued):</b>	<b>Taxable/Exempt</b>
Kitchen appliances and furniture	Taxable
Dining room and kitchen table items such as: silverware, plates, candles, etc.	Taxable
Living room furniture and electronics	Taxable
Outdoor décor and patio furniture	Taxable
Paint, paint samples, and paint supplies	Taxable
Well water salt and concrete	Taxable
HVAC units	Taxable
Key fobs	Taxable
Keys cut by the store	Taxable
Electrical and nonelectrical building tools	Taxable
Building materials such as: wood, lumber, drywall, insulation, and metal pieces, etc.	Taxable
Small hardware such as: nails, nuts, screws, bolts, and small plumbing parts, etc.	Taxable
Storage and organization items	Taxable
Shirts, glasses, hats, etc.	Taxable
Lighting and electrical items	Taxable
Lighting fixtures such as: ceiling fans, outdoor security lighting, overhead lights, and various others	Taxable
Automotive, RV and marine items	Taxable
Circuit breakers and fuses	Taxable
Tool rental charges to a customer where tax was not paid at the time of the tool purchase	Taxable
Tool rental charges to a customer where tax was paid at the time of the tool purchase	Exempt
Carpet cleaner rental charges to a customer where tax was not paid when the carpet cleaner was purchased	Taxable
Carpet cleaner rental charges to a customer where tax was paid when the carpet cleaner was purchased	Exempt

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<b>Sales by Home Centers &amp; Hardware Stores (continued):</b>	<b>Taxable/Exempt</b>
Sales of products that will be resold as real property (with installation)	Exempt
Sales of products that will be resold at retail (with or without installation)	Taxable
Separately stated repair labor of tangible personal property	Exempt
Parts incorporated into repair of tangible personal property	Taxable
Parts and other sales of tangible personal property	Taxable
Cutting services such as: key, glass, and pipe cutting	Exempt
Assembly services associated with the sales of tangible personal property	Taxable
Sharpening services	Exempt
Gift certificates	Exempt
Credit card fee reimbursements	Taxable
Beverages, snacks, gum and other assorted food items	Taxable (reduced food tax rate)
Delivery fees from third party to retailer that is billed to customer (inbound freight)	Taxable
Shipping (separately stated)	Exempt
Handling (separately stated)	Taxable
Combined shipping & handling	Taxable
*Vending machine sales	Taxable

**\*Vending machine sales are taxed 135% of the cost of the item sold based on the location of the tangible personal property.**

<b>Purchases by Home Centers &amp; Hardware Stores:</b>	<b>Taxable/Exempt</b>
Items purchased for resale	Exempt
Tools used for services provided in store	Taxable
Paint color matching system, automatic colorant dispensers, computer equipment, and shakers	Taxable
Paint items included free with the purchase of paint, such as stirrers, openers, and dabbers	Exempt

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<b>Purchases by Home Centers &amp; Hardware Stores (continued):</b>	<b>Taxable/Exempt</b>
Purchases of products that will be resold as real property (with installation)	Taxable
Purchases of products that will be resold at retail (with or without installation)	Exempt
Kitchen equipment for break room	Taxable
Paper products and containers consumed by the store	Taxable
Paper products and containers provided to customers to carry retail items	Exempt
Tables, chairs, stools, etc.	Taxable
Uniforms and shoes	Taxable
Streaming music services	Exempt
POS systems/cash registers	Taxable
Janitorial supplies	Taxable
Repair services to real property	Exempt
Utilities	Taxable
Media advertising	Exempt
Specialty advertising	Taxable
Trash and cleaning services	Taxable
Motor vehicles and trucks	Taxable (tax is due when titled)
Forklifts and pallet jacks	Taxable
Security cameras & other security related equipment	Taxable
Security monitoring services	Exempt
Furniture and fixtures, including but not limited to: desks, lamps, tables chairs, artwork, signs plants and planters, shelving etc.	Taxable
Office supplies such as office forms, staplers, paper, pens, pencils, labels, business cards, ink, toner, ribbon cartridge, etc.	Taxable
Canned software and software upgrades to maintain or update software delivered via CD Rom	Taxable

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<b>Purchases by Home Centers &amp; Hardware Stores (continued):</b>	<b>Taxable/Exempt</b>
Canned software provided via electronic download through the internet	Exempt
Custom software and software upgrades to maintain or update software developed for a single end user	Exempt
Books, newspaper, and magazine subscriptions	Taxable
Complimentary bottled water, coffee, soft drinks, creamer, sugar, cups and stir sticks, candy etc.	Taxable
Donations of tangible personal property	Taxable
Lease or rental of any copier, fax, vehicle, etc.	Taxable
Pest control services	Exempt
Promotional items including but not limited to: calendars, mugs, clothing, balloons, etc.	Taxable