

**INDUSTRY GUIDANCE**

<b>Category:</b> Powersports	<b>Tax Type:</b> Sales & Use Tax
<b>Brief Description:</b> Powersports Tax Matrix	<b>Issuance Date:</b> 10-24-2022 <b>Revision Date:</b> 03-28-2025

The taxability of sales and purchases of tangible personal property and labor services by powersports companies are summarized below. While this document provides general information as to the taxability of sales and purchases of tangible personal property and labor services by businesses in the powersports industry, it may not necessarily cover every situation as the taxability may depend on facts and circumstances around the specific transaction. Should a more definitive determination be desired, businesses may request a letter ruling from the Department. [MODOR Letter Ruling Page](#)

***This list is not all-inclusive.***

Missouri sales or use tax applies to those purchases identified or designated as taxable in the chart below. The applicable Missouri sales or Missouri consumer's use tax must be paid to the vendor or accrued and remitted directly to the Missouri Department of Revenue. Purchases from Missouri vendors should be reported using the retailer's sales tax return. Purchases from outside this state which are delivered to this state are to be reported on the Missouri consumer's use tax return.

<b>Sales by Powersports Companies:</b>	<b>Taxable/Exempt</b>
Boat trailers	Taxable (tax is due when titled)
Street motorcycles	Taxable (tax is due when titled)
Personal watercrafts (PWC)	Taxable
Power boats	Taxable (tax is due when titled)
All-terrain vehicles (ATV) off-road	Taxable (tax is due when titled)
Off-road motorcycles	Taxable (tax is due when titled)
Scooters	Taxable (tax is due when titled)
Side by side	Taxable
3 wheel motorcycles	Taxable (tax is due when titled)
Trailers	Taxable (tax is due when titled)
Lawn mowers	Taxable
Hedge trimmers	Taxable

<b>Sales by Powersports Companies (continued):</b>	<b>Taxable/Exempt</b>
Snowmobiles	Taxable
Tractors (not used exclusively for agricultural use)	Taxable
Boat engines	Taxable
Telehandlers	Taxable
Aftermarket parts	Taxable
Tires	Taxable
Batteries	Taxable
Accessories	Taxable
Labor	Exempt
Service fees	Exempt
Shipping	Exempt
Warranties	Exempt
Merchandise (shirts, koozies, hats)	Taxable
Shop Supplies	Taxable

<b>Purchases by Powersports Companies:</b>	<b>Taxable/Exempt</b>
Items for resale	Exempt
Test tank	Taxable
Shop tools	Taxable
Shop supplies	Taxable
Lifts	Taxable
Uniforms	Taxable
Computer & internet equipment	Taxable
Security equipment	Taxable
Specialty advertising	Taxable
Media advertising	Exempt

<b>Purchases by Powersports Companies (continued):</b>	<b>Taxable/Exempt</b>
Office furniture and equipment	Taxable
Maintenance services (cleaning & repair)	Exempt
Office supplies	Taxable
Cleaning supplies	Taxable
Pest control services	Exempt
Software (CD provided)	Taxable
Software (downloads and service)	Exempt
Donations of tangible personal property	Taxable
Giveaway items	Taxable